## **R. REA CORP.**

## GSA Schedule #GS-35F-0454K

"Helping organizations meet the challenges of improving performance, quality, and efficiency by providing enterprise wide solutions."

# **CAPABILITIES STATEMENT**

June 14, 2010

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## Background

R. REA CORP. (REA) currently based in Washington, DC was incorporated in the State of Maryland on December 8, 1995. REA is a diversified and 100% minority-owned telecommunications and information technology services company that provides management, consulting, organizational, and business technology improvement support services to Federal, State, and Local Government Agencies

**REA** has positioned itself with Government agencies for immediate service procurement through the General Services Administration (GSA) Federal Supply Schedule #GS-35F-0454K to provide professional IT services. REA is also LSDBE and MDOT Certified and holds a SECRET facility clearance.

REA has developed and implemented an ISO 9001 compliant quality management system that covers the design, production, installation, and servicing of the company's products/services. REA has received a number of awards and letters of commendations for outstanding services.

REA solutions are based on best-in-class industry practices and leading state-of-the-art data and voice communications products, detailed systems engineering, complete installation, and customized maintenance services for Local Area Networks (LAN), Wide Area Networks (WAN) and security surveillance installation. REA's designs and installations include category 5e, category 6, and fiber optic cables for horizontal and vertical distribution of voice, data, video, and high speed data links (T1 and T-3 circuits). REA provides the interconnections for high-speed voice and data links via sophisticated transmission and routing equipment.

REA accepts responsibility for the complete satisfaction of its customers. We exercise this responsibility through adequate training of our employees, adherence to proven procedures, and total commitment to maintaining a company culture that fosters continuous learning.

REA also has a Secret Facility Clearance granted by the Department of Defense.

## **Quality Manual Introduction**

R. REA CORPORATION recognizes its responsibility as a quality provider of information technology services. To this end, R. REA CORPORATION has developed and documented a quality management system. The quality system complies with the international standard ISO 9001, 1994, and covers the design, production, installation, and servicing of the company's products/services. This manual provides comprehensive evidence to all customers, suppliers and employees of what specific controls are implemented to ensure product and service quality.

Each of the 20 sections in this manual contains a GENERAL POLICY statement which is followed by specific PROCEDURES outlining how the GENERAL POLICY is implemented.

This manual also governs the creation of quality related documents. It will be revised, as necessary, to reflect the quality system currently in use. It is issued on a controlled copy basis to all internal functions affected by the quality system and on an uncontrolled copy basis to customers and suppliers.

It may be issued to customers on a controlled copy basis upon customer request.

Richard W. Rea, President

## **Quality Policy**

R. REA CORPORATION accepts responsibility for the complete satisfaction of its customers. We exercise this responsibility through adequate training of our employees, adherence to proven procedures, and total commitment to maintaining a company culture that fosters continuous improvement.

Richard W. Rea, President

#### **Products and Services Offered:**

- 1. IT Facility Operations and Maintenance
- 2. Database Planning and Design
- 3. IT Systems Analysis and Design
- 5. IT Network Management Services
- 6. Programming Services
- 7. IT Data Conversion Services
- 8. Systems Installation
- 9. UTP & Fiber Optic Cable Plant Design, Installation, and Maintenance
- 10. Telecommunications Support Services
- 11. Security Surveillance Equipment Installation
- 12. Disaster Recovery

The U.S. Small Business Administration has approved REA for the following Standard Industrial Classification (SIC) Codes:

## SIC CODE/NAICS CODE

Cable Splicing, Electrical	1731/238210
Telephone Communications	4813/513310
Computers and Computer Peripheral Equipment	5045/425110
Computer Programming Services	7371/54511
Prepackaged Software	7372/334611
Computer Integrated Systems Design	7373/541512
Computer Processing and Data Preparation	7374/518210
Information Retrieval Services	7375/518111
Computer Facilities Management Services	7376/541513
Computer Maintenance and Repair	7378/811212
Computer Related Services	7379/518210/541512/541519
Engineering Services	8711/541330
Management Services	8741/561110
Management Consulting Services	8742/541611/541614
Facilities Support Management Services	8744/561210

#### **Description of IT Services**

R. REA CORP. offers the following IT services:

IT Facility Operations and Maintenance (FPDS Code D301). R. REA CORP. offers IT Facility Operations and Maintenance services across a wide range of commercial ADP equipment and software. We provide facility planning; client/server migrations; operational support; technical support; end user support; help desk operations; computer operations; remedial and preventive maintenance management; security management; communications operations; system performance analysis and management; systems tuning; systems programming; product evaluation and recommendations; capacity planning; and security analysis, implementation, and management.

**Database Planning and Design (FPDS Class** D302). R. REA CORP. services include requirements analysis, process analysis and design, cost/benefit analysis, product evaluation and analysis, quality assurance planning, test planning, training planning, logical and physical database design, configuration management, and implementation and support. For each project, REA furnishes complete documentation and deliverables in accordance with the approved methodology.

**IT Systems Analysis and Design (FPDS Class D306):** R. REA CORP. offers the analysis and design of a broad variety of information, business, and scientific systems applications. R. REA CORP. analyzes business processes and, through intensive interaction with the user and technical communities, documents current and improved processes, defines requirements, and submits the results to the customer for review and approval. Upon approval, R. REA CORP. designs the application using state-of-the-art methodologies, techniques, and tools. We will use a customer-defined methodology or a R. REA CORP. flexible and proven methodology. These methodologies can include business process reengineering, prototyping, and pilot tests. Also included in this area are systems and applications software maintenance. For each project, R. REA CORP. furnishes complete documentation and deliverables in accordance with the approved methodology for users and systems personnel.

**IT** Network Management Services (FPDS Class D316): R. REA CORP. services for local, metropolitan, and wide area networks include but are not limited to, network requirements analysis, planning, design, engineering, installation, operations, help desk support, performance monitoring, performance tuning, security management, firewall design and construction, and classified support. For each project, R. REA CORP. furnishes complete documentation and deliverables in accordance with the approved methodology for users and Systems personnel.

**Programming Services (FPDS Class D308-1)**: Using commercially available development languages and automated development, test, and configuration management tools, R. REA CORP. builds applications based on customer-approved designs. Our structured programming work includes programming the application, unit testing, module testing, and system testing using R. REA CORP.'s quality assurance procedures and configuration management practices. Programming includes development of network utilities and operating system utilities as a part of systems development life cycle tasks. For each project, R. REA CORP. furnishes complete documentation and deliverables in accordance with the approved methodology for users and systems personnel.

IT Data Conversion Services (FPDS Class D3 11): R. REA CORP. offers support for conversion of applications programs, databases, network operating systems, and end user computing systems. The services include but are not limited to, analysis of the conversion requirement; cost/benefit analysis of alternatives; development of comprehensive test plans; design and construction of conversion routines and filters; system conversion; migration of the new system/data to the target hardware and software infrastructure; complete system and user acceptance testing; and post-conversion review. For each project, R. REA CORP. furnishes complete documentation and deliverables in accordance with the approved methodology for users and systems personnel

Please note that the following support areas are included with and incorporated into the above service areas.

## **Other Information Technology Services, Not Elsewhere Classified** (FFDS Code D399)

**Systems Installation:** R. REA CORP. offers complete installation services for networks, end user computing systems, and COTS and custom software. The installation includes but is not limited to, the analysis of the system being installed; identification of all related tasks and activities; compilation of all needed materials, software, and hardware; design of a comprehensive testing and verification plan; coordination with all affected organizations; full hardware and software installation; execution of the

system test plan; participation in the user acceptance test; and post-installation reviews. For each project, R. REA CORP. furnishes complete documentation and deliverables in accordance with the approved methodology for users and systems personnel.

**Security Surveillance Equipment Installation:** R. REA CORP. provides the design, installation and integration of surveillance, closed circuit television (CCTV) and card access systems.

**UTP & Fiber Optic Cable Plant Design, Installation, and Maintenance:** R. REA CORP. offers complete full life cycle support services for local and wide area networks which include the physical level. For your voice, data, and video integration cable plant, REA provides requirement analysis, design, installation, testing and documentation of category 3, category 5 enhanced, category 6 and fiber optic cables for horizontal and vertical distribution. The horizontal distribution includes cables from the IDF to the information management outlet (IMO) at the workstation. The vertical distribution includes cables from the IDFs. All installations are done to the EIA/TIA Standards.

**Internet Support:** R. REA CORP. offers support for the implementation and maintenance of Internet systems, to include world wide web support; home page design and construction; Intranet design and implementation; Web and Intranet security management; HTML programming; Java and Perl technical support; graphics visualization and design; and multimedia applications analysis, design, development, and deployment.

**Strategic Information Technologies Planning, Program Assessment, and Studies: R. REA CORP.** offers services to support the development, analysis, and implementation of information technologies strategies and architectures. Services include program planning and assessment, risk/trade-off analyses, requirement analyses, alternative analyses, and feasibility studies.

**Outside Plant Design, Installation, & Maintenance: R**. REA CORP. offers services to provide an outside cable plant including conduit, manholes, copper and fiber optic cable installation, terminations, labeling, and test.

**Program Management:** REA offers Program Management support for your system Integration projects. Your assigned Program Manager will be responsible for keeping the project on schedule and within cost, as well as providing systems integration and program management that include the complete management of the project's life cycle.

## REA's Experience

Richard W. Rea, President and Katherine King Cooper, Executive Vice President is in the business of providing its customers with quality Communications, Information Technology and Management Consulting Services. REA's management and account team has over 60 years of combined experience in the telecommunications, information technology, and management consulting services. Our staff includes an Industrial Engineer, Microsoft Certified Systems Engineer and Certified Sr. Telecommunications Technicians. Our technical staff has completed industry standard training to ensure the highest level of quality on every project. REA uses its ISO 9001 Compliant Quality Manual for the delivery of its products and services. REA will assign a dedicated Program Manager to oversee the DC Supply Schedule who has access to a database of experienced IT professionals.

R. REA CORP. has extensive experience working with General Services Administration (GSA), District of Columbia Government, Office of Personnel Management (OPM) and other Federal, State and Local Government Agencies.

REA was awarded a contract by GSA/FTS/CISS, Contract No. GS00T98SJD046, July 15, 1998 to furnish telecommunications services to the Government including Internet Services, Information Technology Management Support, Information Security Services, Software, FIP Acquisition Support, Network Analysis, Computer Facilities Management Services and Ad-Hoc Technical Support.

REA received an award "In Appreciation and Recognition of Outstanding Service Performed in the Successful Completion of the 633 Indiana Avenue Project" for the Court Services and Offender Supervision Agency. Following is a detailed description of the scope of work provided by R. REA CORP. for the Court Services and Offender Supervision Agency (CSOSA), 633 Indiana Avenue, NW, Washington, DC 20004, GSA/FTS/CISS contract and other contracts successfully performed by R. REA.

Court Services and Offender Supervision Agency Washington, DC 20001

#### Background

The Court Services and Offender Supervision Agency (CSOSA) a newly created Federal Government Agency was created by the District of Columbia Revitalization Act. This Agency consists of Pretrial Services, Trustee, Public Defender Services and Parole Services.

REA provided to CSOSA all technical services necessary to design and implement a fully integrated telecommunications system employing the most advanced technology currently available. The system design included integrated data, voice and video services in a seamless implementation with emphasis on reliability, availability, and redundancy.

#### Services Provided: REA performed three projects for CSOSA

#### PHASE A - REQUIREMENT ANALYSIS AND DESIGN

#### TASK 1. REQUIREMENT ANALYSIS

#### LAN/WAN SYSTEM

R.REA Corp inventory existing LAN/WAN systems to include all computers, network equipment, end user applications and operating systems, network accessible applications and services, and communications protocols currently in use by CSOSA.

#### TELEPHONY

R.REA Corp. reviewed existing telephone systems (equipment-closet/table top, cabling, and communications protocols, etc.), that might be relocated or is being considered for relocation.

#### AUDIO VISUAL

R.REA Corp. reviewed existing audio/visual systems (equipment, cabling, means of delivery, size, electrical requirements, TVs, tapes, etc.).

R.REA Corp. met with CSOSA, e.g., Pretrial, Trustee, and Public Defender and discussed with them in detail what video systems capabilities, i.e. video teleconferencing, distance learning/training, to include components and features they want to have at the new location.

#### TASK 2. LAN/WAN, TELEPHONY, AND AUDIO VISUAL DESIGN

#### LAN/WAN

R.REA Corp. provided to the CSOSA Project Officer a fully integrated LAN/WAN network and cable plant design that fully integrated the voice, data, and audio/video systems and services of the CSOSA. The system is an open architecture adhering to commonly accepted OSI, EIA/TIA, IEEE and IETF standards. The design emphasized the data communications requirements of the users and their job duties and made accommodations for compatibility with legacy equipment and bandwidth requirements.

R.REA Corp. provided to CSOSA three network system design options all emphasizing reliability, availability, modularity, expandability and security. All offered options included system installation/implementation and follow on equipment maintenance cost as one of several decision points for each system.

#### TELEPHONY

R.REA Corp provided to the CSOSA three digital telephony system options. A cost analysis of these telephony systems indicating one time costs and recurring costs were provided. R.REA Corp. analyzed the cost of a PBX versus the recurring cost of using other switches, e.g., GSA, and DOJ. The analysis included costs such as access line, interface, channel, telephone number, end user common line, telecommunications relay service, etc. Also considered and proposed were features such as caller-id, faxing directly from PC, video conferencing at the desktop, etc.

R.REA Corp. proposed hardware to include PBX, telephone sets, closet equipment and PBX network interface modules.

#### AUDIO VISUAL

R.REA Corp. prepared a recommendation for the integration of the CSOSA audiovisual requirements with the overall data/voice options described above. R.REA Corp. considered close circuit TV, cable TV, recording of classes, satellite transmission of training films, etc.

#### TASK 3. LAN/WAN, TELEPHONY, AND AUDIO VISUAL INSTALLATION

R.REA Corp. provided all the labor, material, and equipment to implement the LAN/WAN, Telephony, and Audiovisual systems for CSOSA. The project was done on time and within budget for which R. REA CORP. was recognized.

REA received an Award from Court Services and Offender Supervision Agency for Appreciation and Recognition of Outstanding Services for the 633 Indiana Avenue Project.

<u>GSA/Center for Information Security Services On-site TFI LAN Network Support Services</u>: Washington, DC 2004-2010

REA provided consulting and technical services for the full scope of on-site administrative and network systems support services to ensure a secure and reliable systems operation for GSA/CISS users. REA provided these services for four (4) years.

- Maintain and support TFI-LAN servers, routers, hubs, workstations, and laptops.
- Connect, remove, relocate, and install/de-install workstations to the network.
- Develop, schedule and perform server and network maintenance.
- Perform LAN administration tasks, to include creating and maintaining user and group accounts, authentication, permissions, shared and individual peripherals, trusts, domains, group distribution lists for the organization, and other administrative duties.
- Maintain and verify system security on all TFI-LAN PC's to include at a minimum user Id's, user passwords, system volumes, directory and files computer virus checks, virus alerts, system and data integrity, unauthorized access, restrictions and permissions, illegal and outdated software. Document all additions, changes, and modifications.
- Monitor network performance and make recommendations to improve services.
- Develop and maintain documentation on system and program specifications.
- Provide technical assistance to end users on Commercial-Off-The-Shelf (COTS) software application packages.
- Provide customer familiarization with new equipment, to include training.
- Provide migration and user training on new applications. .
- Develop operational, administrative, and quality assurance back-up plans, as well as procedural documentation.
- Evaluate all FEDCIRC and CIAC network bulletins forward to the LAN Administrators for applicability to the software installed on the servers and workstations.

## Department of Public Works DC Government Washington, DC 20009

Since 1999, REA has provided the Department of Public Works, to include Fleet Management Services and Parking Enforcement Agency Telecommunications and IT services. REA has installed wired and wireless CCTV surveillance systems for DPW at Parking Enforcement Management Administration communication cabling services through the District Government Request for Telecommunications Services (RTS) and Purchase Orders. These services include:

- Providing indoor/outdoor security surveillance cameras complete with cabling, hardware and software for turnkey operation system.
- Providing an industry-standard and compliant, high-performance structured cabling system design that meets or exceeds all current standards and accommodates multi-media applications.

The resulting design utilizes any Category 3, 5E, 6, fiber, coaxial legacy cabling systems and equipment and providing fiber optic and multipair copper cabling backbone;

- Providing the design and installation of Outside Plant (OSP) Fiber Optic Installation and Maintenance;
- Providing installation of ISDN telephone equipment and maintenance;
- Providing installation of public address systems;
- Installing coax cables for CATV;
- Building out closets;
- Providing management consulting;
- Working with local telephone carriers to resolve telecommunication problems; and
- Providing testing results.

## U. S. Office of Personnel Management (OPM) Washington, DC 2004 to Present

R. REA CORP. is providing data communication cabling services for OPM. The services being provided include the followings:

- Providing an industry-standard and compliant, high-performance structured cabling system design that meets or exceeds all current standards and accommodates multi-media applications. The resulting design utilizes any existing and compliant Category 3, 5E, 6, fiber, coaxial legacy cabling systems and equipment whenever possible;
- Building out Telecommunications Closets with Ladder Rack and Patching new switches;
- Installing, testing and certifying the structured cabling infrastructure to support OPM requirements on a Firm Fixed-Price (FFP) basis.
- Providing moves, adds, and changes;
- Performing physical site surveys for each specified site and provide the Contracting Officer's Representative (COR) with a detailed infrastructure design and installation plan that incorporates and maximizes the use of any existing compliant cable infrastructure for major cabling projects. The plan shows the number and types of cables proposed, recommended outlet locations and contain a project Gantt chart with applicable tasks, work breakdown structure, milestones showing completion dates and other logic leading to a successful project prior to beginning the cabling effort. This site survey and OPM's SOO form the basis for REA's quotation.

Other Government entities where REA provided Data Communication Cabling Services are:

## District of Columbia Public Schools (DCPS), Washington, DC

REA provided data communications services during the renovation of DCPS. These services included providing site surveys to determine the cable needs for voice, data, video and public address services for the schools that were assigned to REA. Once the site survey was completed, a design with a build of material (BOM) was completed to show the horizontal cabling and vertical cabling distribution. This design and BOM serve as the basis for the price quote that was presented to the General Contractor (GC).

## District of Columbia Office of the Chief Technology Officer, Washington, DC

REA provided Telecommunications Support Services to The Office of Chief Technology Office (OCTO) to support the District of Columbia Network (DC-NET) emergency cutover of their Analog and ISDN

lines from Verizon's Network over to MCI's Network. REA supported the office relocations, new equipment installations, and other events that required de-installation and/or installation of telephony equipment and cabling.

REA continues to support D.C. Agencies through their respective agency telecommunication coordinator (ATC), for data communication cabling services.

A sample of some of the District of Columbia Agencies where REA provided Telecommunications Support Services are:

- D. C. Metropolitan Police Department;
- D. C. Department of Transportation;
- D. C. Department of Motor Vehicle;
- D. C. Office of Personnel;
- DC-Net;
- D. C. Department of Health; and
- D. C. Department of Public Works.

Pittsburgh Air National Guard, Pittsburg, PA GSA/Center for Information Security Services

REA installed Global Grid CAT-5E Cable Distribution System Infrastructure for the Pittsburgh ANG. REA procured materials, installed, and tested a Communications Cabling and Distribution System for both the Local Area Network (LAN) and Telephone Systems for Building 107 that included category 5e cable and RJ45 jacks for data and 5e cable and USOC jacks for voice.

## Naval Sea System Command (NAVSEA), Washington, DC

**Project/Contract Name:** Technician Services for Definity and Merlin Systems. **Project Description:** REA provided NAVSEA Technician Services for site work and operations support services in relocating its offices from Crystal City, VA to the Washington Navy Yard located in Washington, D.C. The work included:

Site Work - Installation of Equipment and Cabling for Definity Merlin Systems

 (a) REA is being tasked to support office relocations, new equipment installations, and other events that require de-installation and/or installation of telephony equipment and cabling.
 (b) REA provided cross-connects for Definity switches and disconnects for Merlins. The technicians were available for Saturdays and Sundays.

2. Installation Services

(a) REA is responsible for cable installation and troubleshooting of voice and data circuits and providing moves, adds, and changes.

## **Experience of Key Personnel**

### Richard W. Rea

**Richard W. Rea**, President and Project Monitor, has over 35 years experience in the computer, electronic, and telecommunications industry with such companies as General Electric, Control Data Corporation, Digital Equipment, HI-TECH International, Inc and now with R. REA CORP.

Richard W. Rea has a Bachelor of Science Degree in Industrial Engineering with a concentration in Systems Analysis and a Masters Degree in Business Administration. Mr. Rea is responsible for the overall management of contract operations and long-range business planning for R. REA CORP. Mr. REA establishes company policies, ensure financial stability, and introduce R. REA CORP. capabilities to new clients.

Mr. Rea participates in the analysis and design of information, business, and scientific systems applications. He utilizes his skills in Operations Research and Systems Analysis to help his customers to use technology to meet the challenges that are adversely impacting their operations.

Mr. Rea is also responsible for new business development and developing service delivery strategies for project management, telecommunications equipment and providing telecommunications services. Mr. Rea provides Program Management Support that includes feasibility studies, billing, receiving, answering customer complaints, developing logistic plans, project monitoring, and is the point of contact for the GSA Federal Supply Schedule.

As Program Manager for HI-TECH International, Inc., Mr. Rea represented HI-TECH in all day to day business activities for the GSA's POTS PLUS Contract which includes all aspects of the implementation, operation, and management of the contract. Mr. Rea had profit and loss responsibilities which included the staffing of the projects, project monitoring to make sure that the project was being done in a quality and workmanlike way and done on schedule and within budget. Mr. Rea was responsible for customer satisfaction.

Mr. Rea, as a Customer Service Manager for Digital Equipment Corporation, was responsible for managing a service delivery unit with profit and loss responsibilities in the Washington, D.C. District with annual revenues of \$10M.

Mr. Rea also work in other positions at Digital Equipment as Regional Product Support Manager where he was responsible for managing the Service Delivery Support for the Southern Geography which included the area from Philadelphia, PA to Richmond, VA and from Eastern Shore, MD to Frederick, MD and Manufacturing Engineering Manager being responsible for developing and maintaining the resources for the manufacturing of 1/2" tape drives. Mr. Rea organization performed maturity testing for new products and worked with the design engineers to resolve problems that were design and process related. His organization was also responsible for testing all engineering change orders before releasing them to the field. Mr. Rea managed a staff of 19 engineers and technicians and a budget of \$1.5M.

Mr. Rea worked for Control Data Corporation as Manufacturing Manager and Manufacturing Engineering Manager for the Large Computer Group and with General Electric in the following positions:

Unit manager; Process Control Engineer; Health and Safety Engineer; Industrial Engineer; and Quality Control Engineer

## Katherine King Cooper

**Katherine King Cooper**, Executive Vice President, VP of Operations and Networks Program Manager has a Bachelors of Art in Business Administration, and over 12 years of experience in Business Operations and Project Management with an emphasis in Communications, Information Technology and Construction Management. Ms. Cooper uses her technical background in the management of Full Life Cycle support services for Local and Wide Area Networks and Security Surveillance systems.

As a certified Milestone XProtect Expert and Microsoft Certified Systems Engineer (MCSE), Ms. Cooper is experienced in the design, installation and support of multi-vendor LAN/WAN implementations and security surveillance systems for small and large businesses, and federal government. Ms. Cooper has excellent technical management skills with an emphasis on team work, broad in-depth knowledge of CCTV system, computer networks and communication technologies.

As Executive VP, Ms. Cooper represents R. REA CORP. (REA) in the absence of the President, and participates in the overall day to day management of the firm, which includes marketing, sales, accounting, bookkeeping, human resources, customer relations, quality control, program management, etc. Ms. Cooper is also responsible for ensuring that all documentation required for government contracts, corporate certifications and GSA schedule contract are complete and up-to-date for renewal and recertification.

Ms. Cooper is responsible for all aspects of the implementation, operation, management and service delivery of REA's GSA Federal Supply Schedule Professional IT Contract. Provides Quality Assurance to all of R. REA CORP.'s Projects to ensure that work is clearly defined, jobs are properly staffed, work is completed per scope and clients are satisfied with the services provided. Develops and manage Quality Plans per REA's ISO 9001 Quality System; Review and approve project Implementation/execution plans, and task order deliverable processes; Responds to and develops Corrective Action Plans; Develop Customer Satisfaction and Service Delivery Plans; Provide Corporate Operation Reports; and moreover Ensures that Scope is done within project timeline and within budget.

As Program Manager, Ms. Cooper was responsible for all aspects of the implementation, operation, and management of the GSA OIS Contract. Duties included profit and loss responsibilities, planning, staffing, and project monitoring to ensure project was done in a quality and workman like way, completed on schedule and within budget.

Ms. Cooper, while employed with Powell Tate as Senior Account Assistant provided research and account assistance to senior level public relations executives and clients; setup computerized systems to efficiently track clients' professional time; created power point slides, charts, databases, and spreadsheets for presentations and analz ation of information. Also conducted research for clients using Westlaw and developed and distributed mass mailings via broadcast e-mails and faxes.

As Network Engineering on the Court Services of Supervision Agency's (CSOSA) contract, Ms. Cooper also provided administrative support to users in a Microsoft NT and Novell NetWare LAN environment; installed NT workstations and Windows 95; configured 3 COM Fast Etherlink NICs; installed client software applications over the network; created local/global users and groups, and home directories; established trust relationships; shared directories and assigned access permissions; created user mailboxes in Microsoft Exchange Server 5.5 messaging systems; set-up and troubleshot local and remote network

printers; prepared laptops for traveling staff; provided user support and troubleshot network problems; and utilized the "Heat" Helpdesk/desktop trouble tickets calls system.

Ms. Cooper has played and continues to play an integral role in the success in the marketing of REA's GSA Federal Supply Contract.

## **REA's Additional Contracting Experience**

#### Customer Name: DC Government Services

#### Project/Contract Name: Inmate Processing System

**Project Description**: Currently in progress: Installation of a Closed Circuit Television System (CCTV) to include Digital Video Recording System with video analytics software and hardware to provide for automated monitoring of digital video sources to detect specific events or behaviors. CCTV Systems to be used in Indoor/Outdoor conditions, and work with a variety of fixed analog cameras, IP cameras and digital video sources. Installed CAT 6 cabling infrastructure, low voltage power supplies, CCTV cameras and converters.

#### Customer Name: The Whiting-Turner Contracting Company

#### Project/Contract Name: DC Consolidated Forensics Laboratory (CFL)

**Project Description**: Furnish and Installation of Cisco/Tandberg Audio Video Teleconferencing System, and Structural Cabling for the new 6 Story DC Consolidated Forensics Laboratory building.

#### Customer Name: Dynalectric Company

#### Project/Contract Name: USCG Sound Masking Installation

Project Description: Installed Sound Masking System at the New 9 Story USCG Headquarters in DC.

Customer Name: General Services Administration, Federal Technology Services, Center for Information Security Services/Minnesota Air National Guard/133LGS (MNANG)

## Project/Contract Name: TFI-LAN Contracted/ NT Network Upgrade to Windows 2000

**Project Description:** R. REA CORP. (REA) worked with the Minnesota Air National Guard to develop/review the network design for seven Compaq Proliant DL380 P800/133-1 servers. Based on the design of the network, REA installed the servers and software demonstrating full functionality with the DL380s. REA provided informal training and worked side by side with the local administrator group. REA installed and configured, provided documentation and trained the clients' staff in the operation and maintenance of the network.

#### Customer Name: District of Columbia Department of Public Works

## Project/Contract Name: DC Government Office Relocation Project

**Project Description**: Set-up new offices, office expansions/consolidations, office renovations, office relocations, closing offices, and to repair prior installations. Services included any of the following:

- disassembling and packing computer network components and other computer room equipment
- unpacking, staging, reassembling, and testing equipment at the new location.
- installing/repairing and testing the cable plant.
- providing on-site technical services, e.g., system management services may be required for a specified period of time to assist in troubleshooting problems.

Cable installations may include: voice, data, image, interior and exterior cable plant, copper, coaxial, fiber, a variety of technologies (e.g., ATM, VPN, ISDN, SONET, VOIP), and cable support equipment (e.g., racks, cabinets, patch panels, wall outlets, etc.). Purchased active equipment such as routers, bridges, hubs, UPS's, etc., as needed in the scope of this contract. All cable installations shall comply with ANSI/TIA/EIA-568-A and ISO/IEC 11801. R. REA CORP. provided the full scope of on-site administrative and network resources.

## Customer Name: Compaq Computer Corporation

## Project/Contract Name: Assist 2 Subcontractor

**Project Description**: R. REA CORP. has a Subcontract Agreement with Compaq Computer Corporation on the Department of Justice's Assist 2 Contract to provide the following services:

## **Installation of Equipment and Cabling**

To support office relocations, new equipment installations, and other events that require de-installation and/or installation of computer equipment and cabling. Equipment installation and/or cabling services may be required in conjunction with hardware maintenance, or as a stand-alone service.

## Site Surveys

To prepare an implementation plan that will ensure an efficient and complete installation. Generally, the Contractor shall meet with building management, and local Government administrative and technical staff to discuss all aspects of the new installation. In consultation with Government and building management personnel, the Contractor shall determine all cabling requirements and routes, the installation schedule, preliminary hardware and software configuration, and any specific requirements or perceived problems with the installation.

## **Installation Services**

Subject to the specific details of the task order, installation services may be required to set-up new offices, office expansions/consolidations, office renovations, office relocations, closing offices, and to repair prior installations. Services may include any of the following:

- disassembling and packing computer network components and other computer room equipment
- unpacking, staging, reassembling, and testing equipment at the new location.
- installing/repairing and testing the cable plant.
- providing on-site technical services, e.g., system management services may be required for a specified period of time to assist in troubleshooting problems.

Cable installations may include: voice, data, image, interior and exterior cable plant, copper, coaxial, fiber, a variety of technologies (e.g., ATM, VPN, ISDN, SONET), and cable support equipment (e.g., racks, cabinets, patch panels, wall outlets, etc.). Note that the purchase of active equipment such as routers, bridges, hubs, UPSs, etc., is not included in the scope of this contract. Unless otherwise specified in the task order, all cable installations shall comply with ANSI/TIA/EIA-568-A and ISO/IEC 11801.

#### **Operations Support**

The Contractor shall provide operations support, such as on-site or central system and network management, new or revised hardware or software distribution, user assistance, training, and associated security functions. The specific services will be detailed in the TPR/task order.

## **Past Performance History**

R. REA CORP. has provided IT and Telecommunication services to various commercial, local and federal government agencies such as:

- Arizona Air National Guard, Phoenix, AZ
- Buckley Air National Guard, Buckley AFB, Aurora, CO.
- ≻ CH-2M Hill
- Court Services and Offender Supervision Agency, Washington, DC.
- D.C. Department of Public Works
- D.C. Government
- D.C. Pretrial Services Agency.
- > D.C. Superior Court, Washington, DC.
- DC NET
- > DC Office of the Chief Technology Officer (OCTO)
- Dynalectric, Sterling, VA
- Executive Office of Immigration Review
- Executive Office of the President
- ▶ Georgia Air National Guard, Savannah, GA.
- ▶ GSA, Office of Information Security, Washington, DC.
- Hewlett Packard Federal
- Iowa Air National Guard, Des Moines, IA
- ➤ Keystone Construction, Inc., Washington, DC
- Mississippi Air National Guard, Gulfport, MS
- > NAVSEA
- New York Air National Guard, Niagara Falls, NY.
- Pittsburgh Air National Guard, Pittsburgh, PA
- Prince/Schlosser Joint Venture
- Ronald Reagan Building International Trade Center, Washington, DC.
- Turner Construction
- ▶ U.S. Coast Guard MLCA, Norfolk, VA.
- ➢ U.S. Office of Personnel Management
- Verizon Federal Inc
- Whiting-Turner Construction, Baltimore, MD
- Zephyr Communications

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